

## Company Profile



Overview of Ajinomoto Frozen Foods

#### **I**A Message from the President



We sincerely appreciate your love for Ajinomoto Frozen Foods, our products and our brand.

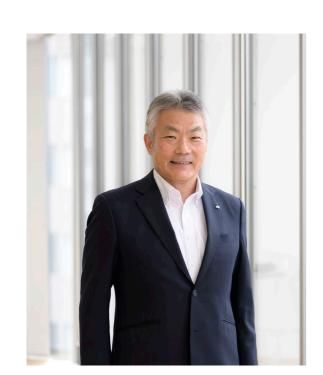
With your 'smiles' in mind, we are doing our best to select quality & fresh ingredients, and to manufacture the hearty products for you.

We have been pursuing 'endless improvement' in our products for more delicious and enjoyable experience. For instance, regarding AJINOMOTO GYOZA, we asked to send the frying pans in your home, which was resulted in as many as 3,520 pans, in order to ensure perfect cooking result even with well- worn frying pans. Thanks to those precious frying pans, we could conduct the extensive research and succeed the quality improvement.

Your 'wow' and 'smile' you express when you can cook perfectly browned and crispy gyoza is source of our motivation.

Our hope is to help you spend more precious moments with your loved ones. We would like to create opportunities where handmade meals can be prepared effortlessly and shared at the table. Through these heartfelt creations, we aspire to expand these special dining experiences across more and more homes.

As a company, Ajinomoto Frozen Foods will contribute to the well-being of people around the world by spreading 'smiles' to each and every one of you.



Beyond handmade "FRESH FROZEN AJINOMOTO." ~ Wow to Smile~

Representative Director and President













#### Our Mission and Vision

#### **Mission**

1) Through our frozen foods business, we deliver wows and smiles to people around the world.

# 2) Mutually recognizing diversity and pooling our capabilities to all work together, we aim to achieve growth by co-creating social and economic value as a company filled with the joy of working.

#### **Vision**

As a core of Ajinomoto Global Frozen Foods Business, we aim to become a matchless presence receiving fan mail overflowing with "Wow" & "Smile" and breaking through with "No.1 Flavor," "Fun," "Health & Nutrition" and "Eco-friendliness."

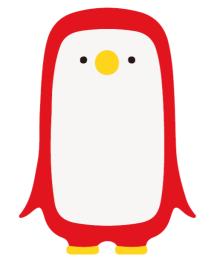


#### About the brand



#### **About our brand logo**

Frozen foods are great products because they can "capture the freshest and the most delicious moments of food". Ajinomoto Frozen Foods Co., Inc. have been providing "surprising impression by realizing the true value of frozen foods through the products produced with our unique technology and knowledge". Our creative innovation is always inspired by our consumers who enjoy a product that is second to none. However, the value is not yet well understood. Our new logo we hope will instill our clarified vision, "What only Ajinomoto Frozen Foods Co., Ltd. can do".



#### Introduction of "Aji-Pen®"

We are evolving our frozen food products one-by-one precisely for this reason: to give consideration to delicious flavor, fun, health, and the environment with our corporate mascot"Aji-Pen®".

"Aji-Pen®" enjoys his life in the frozen world. He has a refrigerator in his body. His mission is to find out tasty food in the world, freeze it and deliver it with "wow to smile" to everyone.



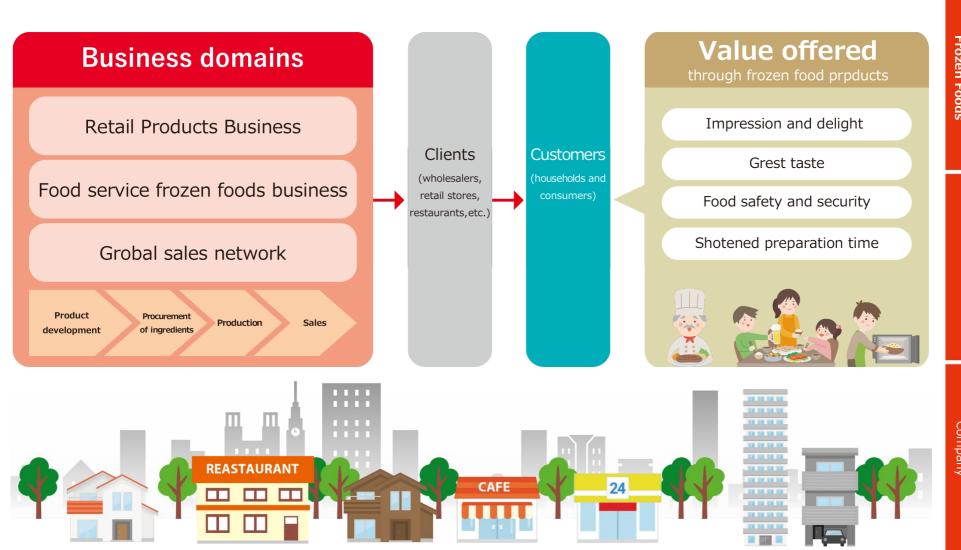


### **I**Company Overview

Trade Company name	AJINOMOTO FROZEN FOODS CO., INC.	
Headquarters address	Nittochi Ginza Bldg. 7-14-13 Ginza, Chuo-ku, Tokyo 104-0061, Japan	
Telephone no.	+81-3-6367-8600	
Fax no.	+81-3-3543-6561	
Website	https://www.ffa.ajinomoto.com/	
Founded	December 23, 1970  October 1, 2000  9,537million yen (wholly owned by Ajinomoto Co., Inc.)	
Established Re- established		
Capital		
Businesses	Research and development, manufacture and sales of frozen foods	
Employees	Approx. 5,000 (as of April 1, 2025)	
Fiscal year end	March 31	

#### **Business Model**

Ajinomoto Frozen Foods provides consumers and businesses with frozen food products tailored to households, commercial establishments, and home delivery services.



#### History of Ajinomoto Frozen Foods

1972

Entered the frozen food market with 12 products. offering consumers new opportunities to have meals usually enjoyed in restaurants inside the home

1990s

Released innovative and improved products, after carefully enhancing flavors, and began production outside Japan

an effort to recover from a drop in demand.

Created new product value in

2008-2010

2011~

**Everything began** from a Chinese steamed dumpling

Expanded the frozen food product lineup to meet demand for diverse flavors and good value

Raised food safety and security standards to global levels, and improved Chinese pot stickers and steamed shrimp dumpling products

Expanded sales to North America and Europe while continuing to release a series of delicious and attractive products, including Gyoza pot stickers that can be prepared without oil or water, and deliciously filling The Chahan Chinese-style fried rice



#### **Retail Products Business**

We are bringing great taste and excitement to the home with frozen food products that are convenient to prepare and a pleasure to eat.





#### **Examples of main products**

















#### **Food Service Products Business**

For clients engaged in all kinds of food services, we offer products that are easier to prepare in busy kitchens and allow them to make better tasting and safer dishes.



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#### **Global Business Network**

We have been delivering a variety of frozen foods in about 40 countries and regions around the world.



#### **I** Ensuring Safe Food and Dependable Quality



- Legal compliance, environmental friendliness, and product safety are assessed at the product planning stage
- Good-quality and safe ingredients are carefully selected from various regions of the world
- Ingredients are procured from designated farms



- Products and ingredients are strictly checked at each production stage
- Production logs are recorded and managed
- Storage temperatures are strictly controlled at the warehousing and transport stages
- Customer feedback received by the Customer Service Center is shared company-wide
- The Customer Response
   Committee incorporates customer
   feedback into product
   development
- Information is published on the company website

Frozen Foods

#### **Environmental Conservation Measures**

food waste

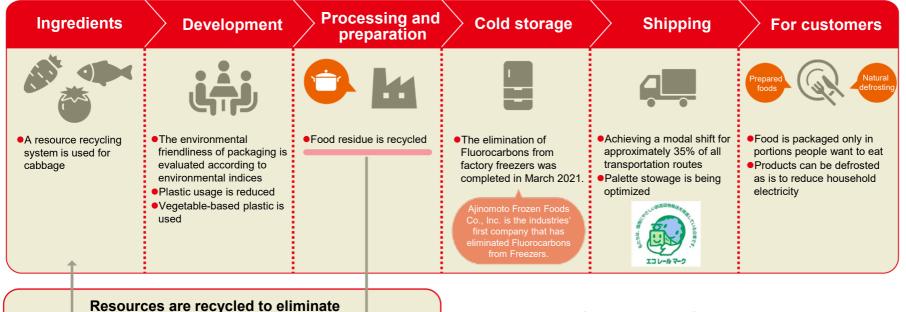
Fertilizer

Pig farms

Cultivated

fields

Manure



Food residue

Animal feed

#### Reducing food residue from production plants

Food residue produced in production plants is recycled as fertilizer and animal feed. Some of the vegetables used as ingredients are grown in fields in which the fertilizer is used.

All production plants in Japan have acquired ISO 14001 certification



#### **Social Contribution Activities**

We support the reconstruction of areas affected by the Great East Japan Earthquake.



As part of its corporate social responsibility (CSR) activities, we have been supporting to organizations involved in revitalizing in Japan's Tohoku region, which was heavily damaged by an earthquake, tsunami, and nuclear disaster in 2011.



### History

1970	December	Ajinomoto Restaurant Foods Co., Inc. is established		
1973	September	Ajinomoto Frozen Foods Co., Inc. (Shikoku) is established (currently Shikoku Plant)		
	April	Ajinomoto Frozen Foods Co., Inc. (Kyushu) is established (currently Kyushu Plant)		
1977	December	Corporate name of Ajinomoto Restaurant Foods Co., Inc. is changed to Ajinomoto Frozen Foods Co., Inc. (Kanto)		
1978	November	vember Frozen foods JAS certified		
1979	October	Ajinomoto Frozen Foods Co., Inc. (Chubu) is established (currently Chubu Plant)		
1990	September	Ajinomoto Frozen Foods (Thailand) Co., Ltd. Is established		
1993	April	Ajinomoto Frozen Foods Co., Inc. (Kanto) and Ajinomoto Frozen Foods Co., Inc. (Chubu) are merged		
1995	March	Ajinomoto Betagro Frozen Foods (Thailand) Co., Ltd. is established		
1993	December	Lianyungang Ajinomoto Ruyi Foods Co., Ltd. Is established		
1997	April	The three companies Ajinomoto Frozen Foods Co., Inc. (Kanto / Chubu), Ajinomoto Frozen Foods Co., Inc. (Shikoku) and Ajinomoto Frozen Foods Co., Inc. (Kyushu) are merged The merged corporate name is changed to Ajinomoto Fresh Foods Co., Ltd.		
	June	Ajinomoto Frozen Foods U.S.A. Inc. is established		
2000	October	The frozen foods business of Ajinomoto Co., Inc. is spun off into a separate company and the current Ajinomoto Frozen Foods Co., Inc. is established		
	November	Lianyungang Ajinomoto Frozen Foods Co., Ltd. Is established		

2003	April	The company is merged with Frec Co., Ltd.	
2003	November	FFA International Co., Ltd. is established	
	February	Ajinomoto Betagro Specialty Foods Co., Ltd. Is established	
2004	April	Xiamen Ajinomoto Life Ideal Foods Co., Ltd. Is established	
	June	All Group companies in Japan are ISO 9001 certified	
2005	March	All Group companies in Japan are ISO 14001 certified	
2006	January	Amoy Foods Group of companies are acquired from Groupe Danone	
2008	July	Two affiliates are merged; Frec Dessert Co., Ltd. Is established	
2007	October	Operations at a new Ajinomoto Betagro Frozen Foods (Thailand) Co., Ltd. plant are commenced	
2012	November	Operations at a new Ajinomoto Frozen Foods (Thailand) Co., Ltd. plant are commenced	
2013	September	Operations at Hong Kong plant of Amoy Food Ltd., commenced	
2014	September	Operations at a new plant of Kanto Plant are commenced	
2014	October	Ajinomoto Jawo sp. z o.o. is established	
2015	April	Ajinomoto Jawo sp. z o.o are commenced	
2018 July The company is merge		The company is merged with komec and Freckanto Co., Ltd	
2020	October	"Research & Development Center" and "Technology & Engineering Dept., Production Division" moved to "FROZEN FOOD TECH & DESIGN STATION" at Ajinomoto Co., Inc. Kawasaki Office	
	December	All Group companies in Japan are ISO 45001 certified	
2021	November	All production plants in Japan have ISO 9001, ISO14001, ISO45001 certification.	

Overview of Ajinom

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#### **Affiliate Network**

#### **Headquaters**

Nittochi Ginza Bldg. 7-14-13, Ginza, Chuo-ku, Tokyo 104-0061, Japan

#### Ajinomoto Betagro Frozen Foods (Thailand) Co., Ltd.

218 Moo 1, Tumbon Chongsarika, Amphur Patthananikom Lopburi 15220, Thailand

#### Lianyungang Ajinomoto Frozen Foods Co., Ltd.

Dingzi Road East, Xinpu, Lianyungang, Jiangsu province 222002, People's Republic of China

#### Ajinomoto Jawo Sp. z o.o.

UI Bor 66L, 42-202 Czestochowa, Poland

Details about the Company

#### Directors

Representative Director and President	Hiroyuki Teramoto	
Member of the Board & Corporate Vice President	Kazuaki Takagi	General Manager, Production, Research & Development Division
Member of the Board & Corporate Vice President	Kazutaka Fushimi	General Manager, Corporate Division
Member of the Board & Corporate Vice President	Hiroshi Sugita	General Manager, Sales and Marketing Division General Manager, Innovation & New Business Dept.
Member of the Board / Director	Yoshiteru Masai	Ajinomoto Co., Inc.
Member of the Board / Director	Hideaki Kawana	Ajinomoto Co., Inc.
Corporate Executive Officer	Kenji lijima	General Manager, Logistics Dept. Corporate Division
Corporate Executive Officer	Kazushige Ogino	General Manager, Overseas Business Dept. Corporate Division
Corporate Executive Officer	Shoji Yoshino	General Manager, Research & Development Center Dept. Production, Research & Development Division
Corporate Executive Officer	Kohju Matsuo	General Manager, Quality Assurance Center Corporate Division

	Corporate Executive Officer	Masanori Saido	General Manager, Digital Transformation Dept. Corporate Division
	Corporate Executive Officer	Kouji Hosaki	Sales and Marketing Division In charge of Retail Customer Solution Dept.
	Corporate Executive Officer	Munemichi Kumada	Sales and Marketing Division In charge of Food Service Customer Solution Dept.
	Corporate Executive Officer	Minoru Koinuma	Plant Manager, Kanto Plant Production, Research & Development Division
	Corporate Executive Officer	Kazuhiro Toyota	General Manager, Technology & Engineering Dept. Production, Research & Development Division
	Corporate Executive Officer	Nobuhiro Fusamune	General Manager, Production Management Dept. Production, Research & Development Division
	Corporate Executive Officer	Junko Torigaki	In charge of Strategic Communications Dept, Procurement Dept. Corporate Division
	Audit & Supervisory Board Member (Standing)	Koji Tamura	
	Audit & Supervisory Board Member (Standing)	Kouichi Morita	
	Corporate Auditor	Shingo Manzawa	Ajinomoto Co., Inc.



## 味の素冷凍食品株式会社

AJINOMOTO FROZEN FOODS CO., INC.

Nittochi Ginza Bldg. 7-14-13, Ginza, Chuo-ku, Tokyo 104-0061, Japan